



AMITY TECHNICAL PLACEMENT CENTRE

DELHI | GR. NOIDA | GURUGRAM | GWALIOR | JAIPUR | LUCKNOW | NOIDA
MUMBAI | RAIPUR | RANCHI | KOLKATA | PATNA

Netcore Solutions

Virtual Campus Recruitment – 2020 & 2021 Passing Out Batch

Only for Students of Amity Education Group

Only for Unplaced & Eligible Students

Last Date to Register – 17th Jan 2021, 2 PM

Company	Netcore Solutions
Website	www.netcore.in
Batch	2021 / 2020
Date of Campus	Will be informed Later
Job Title	Sales Development Executive
Eligible Degrees	Any Graduate / Any Post-Graduate
Eligible Branches	All Branches
Other Skills Required (If any)	<ul style="list-style-type: none">• Highly motivated, driven, and self-starting individual with enthusiasm to learn and pursue a career in technology sales• Ability to work in a fast paced, team environment with excellent time management and organizational skills• Willingness to learn sales tools: Salesforce, LinkedIn, and other productivity tools• Excellent written and verbal communication skills
Location	Work from home permanently OR Lower Parel, Mumbai US Shift : 7 pm to 4 am APAC Shift : 6.30 am to 3.30 pm
Compensation (CTC)	CTC of 5 LPA. (4.5 lpa fixed plus 50k variable) (MBA Graduates) For Graduates 3.5 LPA (3.15 LPA fixed)
Job Requirements	<ul style="list-style-type: none">• Generate business opportunities to drive pipeline growth for net new business in target accounts.• Conduct high- level conversations with C- level and VP- level Executives to address business needs• Utilize a consistent contact attempt process to follow-up, nurture and qualify leads generated by sales and marketing campaigns• Manage, track, and report on all sales activities and results using Salesforce and required sales tools

	<ul style="list-style-type: none">• Achieve monthly and quarterly quotas as assigned by management• Learn and maintain in-depth knowledge of our products, industry trends and competition• Provide continuous feedback to ensure process and product optimization for sales, marketing and the Netcore organization
Recruitment Process	Face to Face or Virtual Interviews at the office premises.
How to Apply?	All interested students should apply latest by tomorrow Dt. 17th Jan 21 by 10 pm <u>CLICK HERE TO APPLY</u>

My Best Wishes are with you!

Prof (Dr.) Ajay Rana

Ph.D (CSE) & M.Tech (CSE) - Two Time Gold Medalist
SMIAENG, SMIACSIT, LMISTE, LMPF, LMCSI & MIET (UK)

Senior Vice President – Amity Education Group

Dean – Industry & Academia Alliance

Advisor – Amity Education Group